

## INTRODUCTION TO WEALTHOS

THE OPERATING SYSTEM FOR DIGITAL WEALTH MANAGEMENT

2024

#### WHY WEALTHOS?

Cloud native, modularised, SaaS operating system for digital wealth management products.

Achieve digital transformation 3x faster and 40% cheaper.

Building digital infrastructure to enable equitable financial access for everyone, everywhere.



Future-proof your tech stack



Accelerate your digital roadmap



Increase automation & operational efficiency



Explore new markets, segments & propositions

#### WE SOLVE THE DISECONOMIES OF LEGACY SYSTEMS

Existing core wealth platforms are built to run analogue experiences.

Building digital products on them, or even connecting to them, is simply uneconomical.

The economics of legacy architecture discourages organisations from pursuing new ideas, evolving and leveraging their various propositions.



**SLOW** 



**EXPENSIVE** 



HIGH MAINTENANCE



SILOED

## WE ARCHITECT OUR PLATFORM TO BE FUTURE READY



Cloud-native infrastructure



**API** connectivity



Extensive feature-set



Automation



Orchestration



No code integration

#### THE WEALTH MANAGEMENT STACK

#### **WE DO IT ALL**

WealthOS covers
the entire Wealth
 Management
 Operations Life
 Cycle

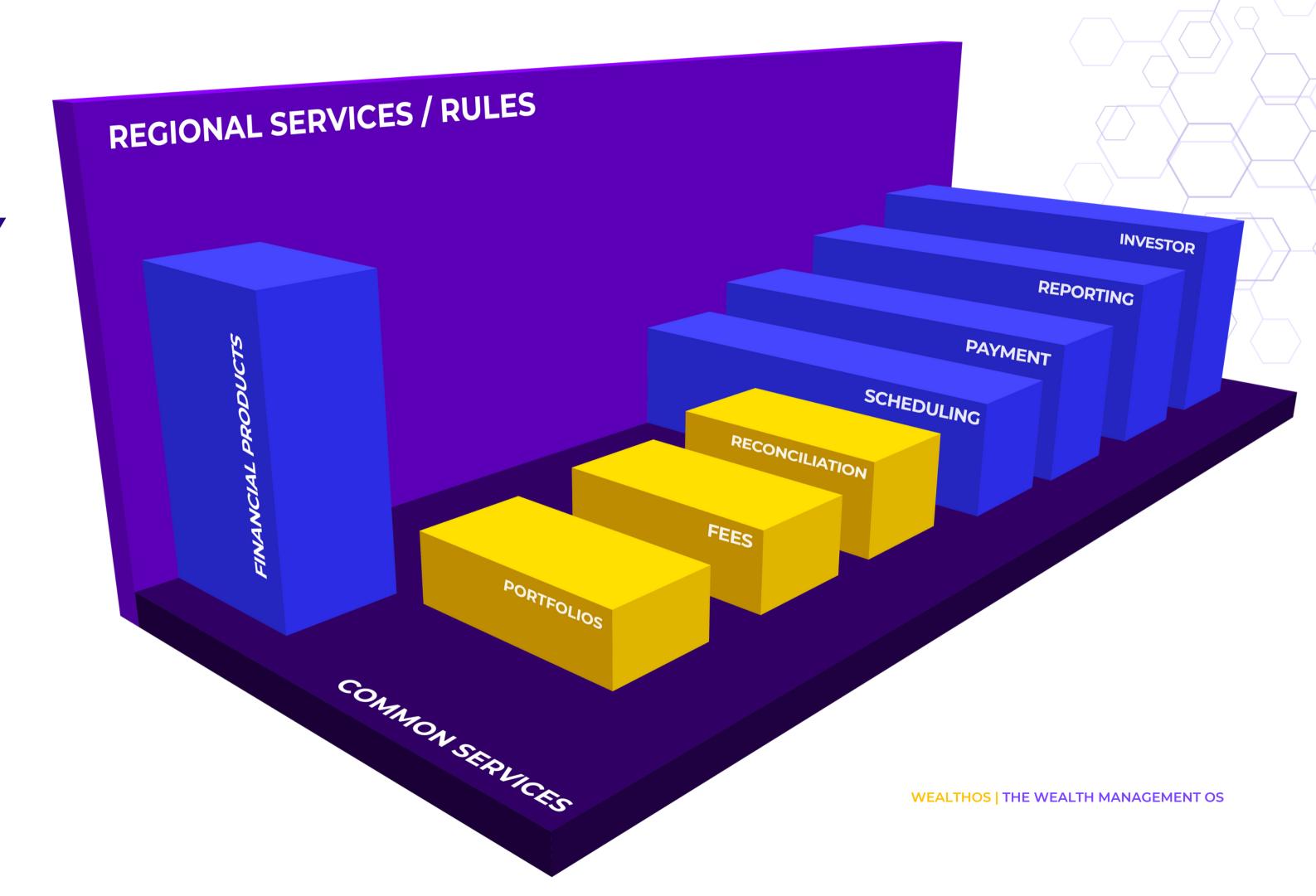


#### THE WEALTHOS PLATFORM

Composable backend technology that powers your products and ecosystems.



ENSURE
CONSISTENT
TECHNOLOGY
AND CX
GLOBALLY



## ACCELERATING YOUR DIGITAL TRANSFORMATION

We enable you to access new clients and unlock distribution channels



### Meet users where they are and how they want to interact

Improve accessibility of your proposition with easy integrations through our Unified API Layer and marketplace.



#### Data driven customer acquisition

Get better insights on clients and product usage with improved data collection and warehousing. More robust data also improves training for AI and ML algorithms.



## Tap into new distribution and servicing technology

Attract and service new client segments with the latest and previously unused technology (e.g. blockchain, chatbots, AI, smart speaker) that easily connects to our modern tech stack.



## Profitably cater for emerging and underserved segments (e.g. mass affluent, mass market, un-banked)

Reduce the cost to serve through high degrees of automation. Extensive feature sets also help you capture and in-source more of the value chain, reducing costs further.

# WHAT CAN YOU ACHIEVE WITH WEALTHOS?

#### **USE CASES**

**INVESTMENT PLATFORMS** 

TRADITIONAL WEALTH
MANAGEMENT

FINANCIAL PRODUCT PROVIDERS

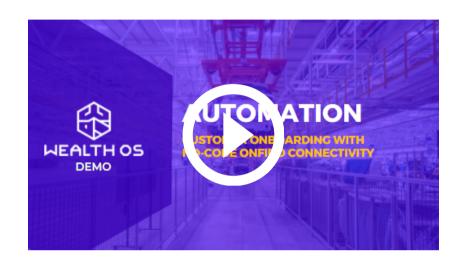
**ROBO ADVISORY** 

**BROKERAGE** 

**CUSTODIANS** 



#### WATCH WEALTHOS IN ACTION



See how WealthOS automates customer onboarding for a digital wealth app with no-code integrations to Onfido.



See how WealthOS orchestrates account creation, payments and trading through a single workflow, for a digital wealth app.

## APPENDICES

## PLATFORM TECHNOLOGY

#### **READY TO WORK WITH YOU**



Cloud-native



Secure

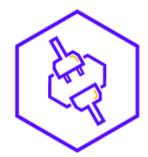
We combine startup agility, next generation tech and enterprise security



Modular



Ease of Internationalisation



Ease of Integration



Operation ready



Scalable

#### MULTI-DIMENSIONAL SECURITY LAYER TO COMPLEMENT YOUR STANDARDS

Design, Development, Deployment, Operations



#### Secure SDLC

- Data classification and threat assessment
- Separation of security critical code (e.g., client-side encryption, anonymization)
- Least privileges (e.g. lambdas)



#### Defence in depth

- TLS, WAF, VPCs, NACL, Secure Links, Security groups,
- Mandatory Encryption at rest



#### Separation of duties

- Operations are done by a separate organisation
- WealthOS has no access to production/sandbox environments



### Defence against operator snoops & tampering

- Application encrypted PII
- Data anonymisation
- Tamper proof ledgers [RM]

#### LOW RISK/COST FEATURE EVOLUTION

Designed to drive down your TCO



#### **API backward Compatibility**

• Supported through versioned APIs



#### **Microservices**

- Modular, microservices-based design
- Decoupling via service abstractions
- Independently scalable



#### **Application level schemas**

• Application level schemas on read/write



#### **Service Abstraction**

- All underlying services are wrapped via interfaces
- Enables better testing
- Technology independence



#### **JSON** based messaging

- 100% allows easier upgrades
- Public and private messages passed through validators to ensure integrity

#### **SCALABILITY AND PERFORMANCE**

Rapidly scalable, highly performant architecture



#### **Database scaling**

- DynamoDB on demand and provisioned scaling capability
- Multiple cluster instances on DocumentDB to increase the read capacity
- Increased cluster instance size to improve the write capacity
- MongoDB Atlas automatic vertical and horizontal scaling



#### **Computational scaling**

- Lambda functions
- Hot Lambda
- Lambda chaining
- AWS step functions/AWS batch long running jobs
- AWS ECS/EKS/EC2



#### **API Gateway scaling**

- Burst capacity to handle increased traffic
- Multiple levels of throttling to protect the backend



#### In-memory cache scaling

- Horizontal scaling allows to change the number of node groups
- Vertical scaling allows to change the node type to resize the cluster
- Online scaling scaling the cluster while serving incoming requests.



#### **Profile-based performance testing**

- Load Profiles
- Defined critical benchmarks
- Minimum HW footprint for defined SLA

#### **FAULT TOLERANCE AND RELIABILITY**



#### PaaS, Serverless and FaaS

- Leverage AWS high availability features
- Improved operability and manageability of system
- All services configured to run in at least two Availability Zones



#### **Idempotent Microservices**

- Ensure a failure and recovery event does not result in duplicate data
- Non-idempotent services have business-level keys



#### **Workflow Orchestration**

AWS Step Functions allow for elegant failure handling



#### **Message Queues**

Asynchronous communications handled via AWS SQS



#### **Throttling and Rate Limiting**

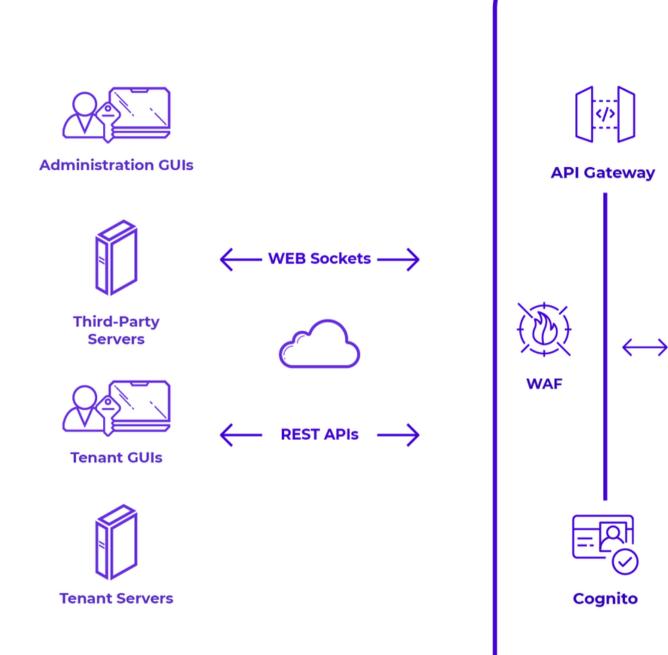
- Control each tenant's API flow
- Protect against message flooding

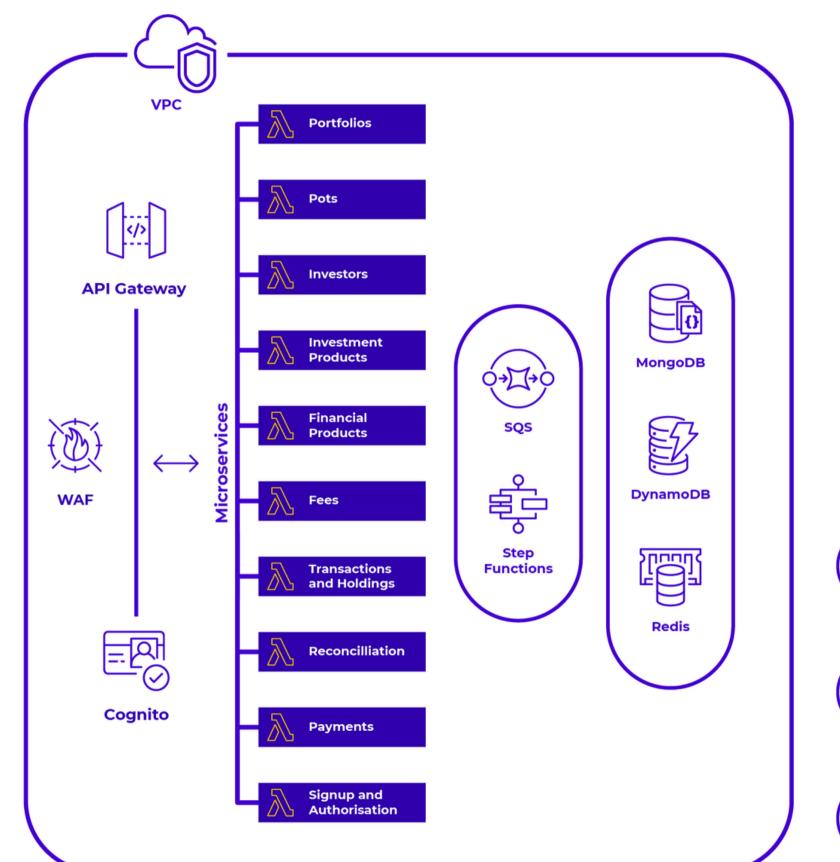


#### **Automatic Retries with Back-off/Cut-off**

 Automatic retries on failures with preconfigured cutoff limits

#### **WEALTHOS TECH STACK**





**Cloud Services** 

Back-End-

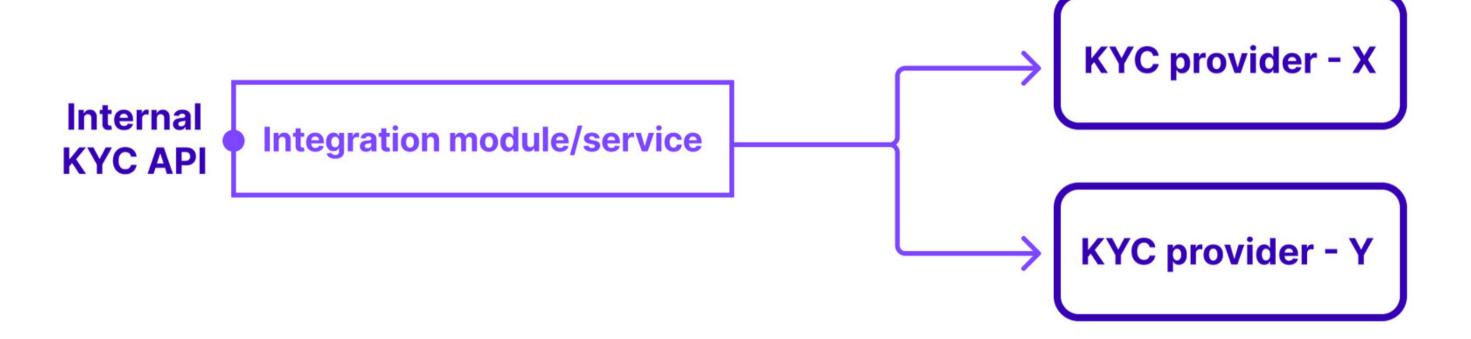
DevOps-

ANSIBLE TErraform Ditbucket Albert Jenkins

## DEFENCE IN DEPTH

#### INTEGRATE SEAMLESSLY WITH AN ECOSYSTEM OF EXTERNAL PROVIDERS

- Asynchronous internal event models for all external interactions
- All external services are hidden via internal APIs / microservices



**Integration** options



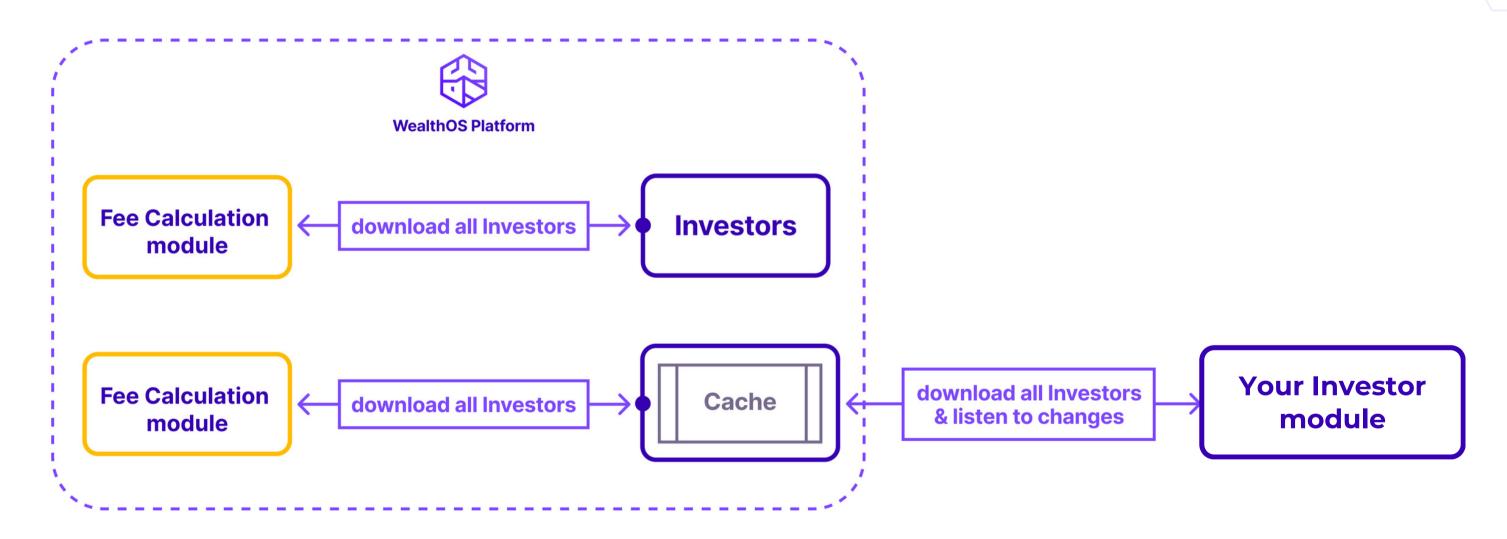






#### ...AS WELL AS WITH YOUR INTERNAL SYSTEMS

- All modules interacts via APIs & loosely coupled
- Existing modules can be replaced by proxy modules



**Integration** options





**REST** 

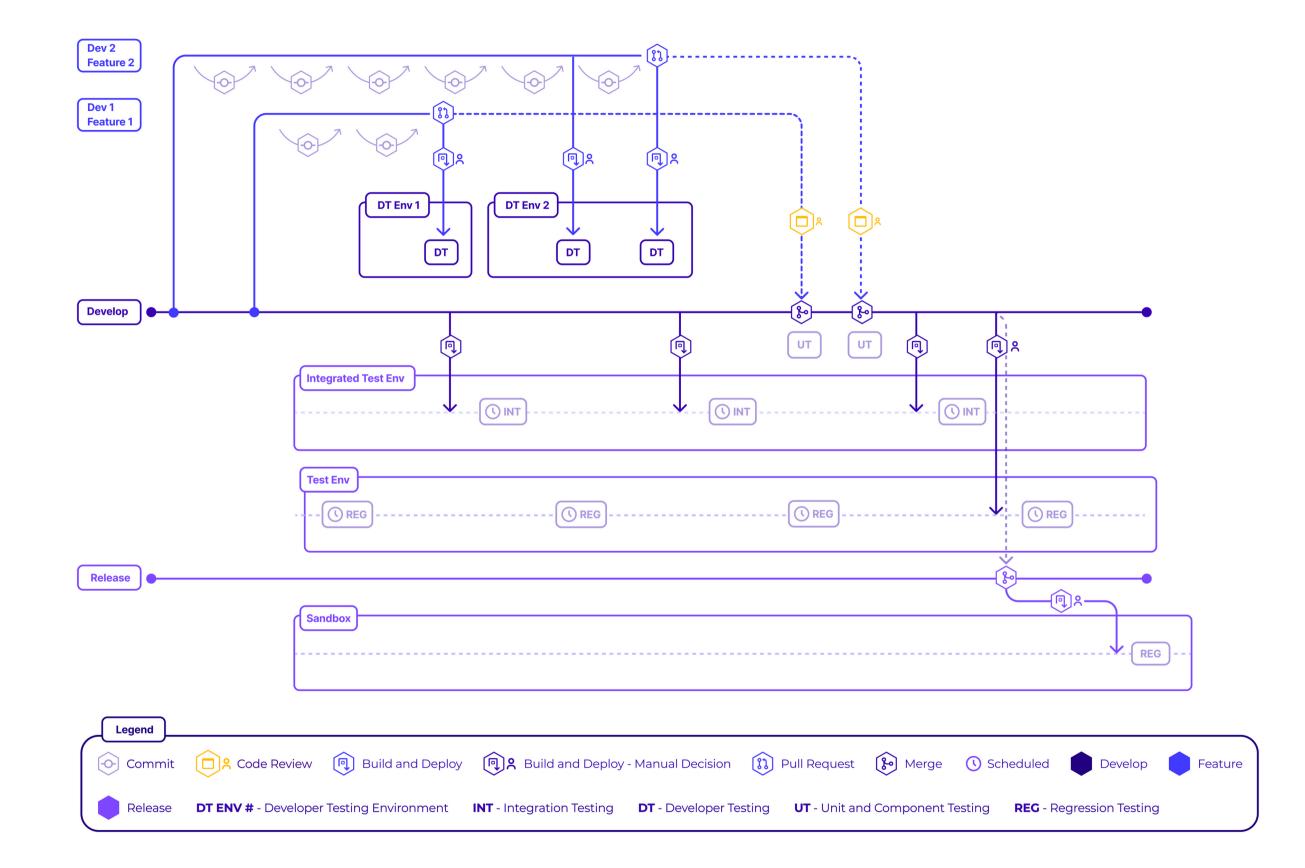




## SECURE AND CONTINUOUS FEATURE DELIVERY

## TO ENSURE FEATURES GET DELIVERED FASTER & SAFER

- Product and tech roadmaps
- Agile feature build
- Two week sprints
- Multi-stage reviews
- Rigorous testing
- Continuous integration and continuous delivery
- Deployment-time feature flags



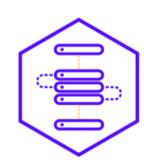
#### **ROUND THE CLOCK SUPPORT FOR YOU**



Enterprise-grade SOC and NOC with 24\*7 operations



Service Desk Management



Infrastructure Management



**Security Services** 











## PROVEN TRACK RECORD

## A LEADERSHIP TEAM THAT HAS SUCCESSFULLY DELIVERED LARGE SCALE PROGRAMMES



#### Founder / CEO

- Wealth & retirement product expert
- 18+ years of experience
- Grew Fidelity's retail retirement product suitebfrom 0 to £10B AUM in 5 years.





#### Founder / COO

- Business architect and delivery leader
- 13+ years of experience
- Projects ICAP, Tullett
   Prebon and London Clearing
   House





#### **Chief Architect**

- Former Head of Platform Architecture at LSEG.
- 20+ years of experience
- Designed & implemented the fastest exchange for LSE, Turquoise and 15 venues including UK, Europe, US, Hong Kong and India.





### Architect & Head of Engineering

- Software architect
- 12+ years of experience
- Projects LSE Trading System, Risk management system for LCH - EquityClear Ltd & Securities Clearing Corporation of the Philippines





#### Senior Product Lead

- Expert product owner and scrum master
- 11+ years of experience
- LSE Surveillance and Turquiose MTF Surveillance - implementation and upgrades for MIFID II. Surveillance implementation in JSE and London Metal Exchange.



## TEAM WITH A VISION & EXPERIENCE

- Lean, Agile Product Management (Digital Wealth & Pensions)
- Wealth & Asset Management Expertise
- Digital Transformation & Data Migration
- Design, Develop & Test Mission Critical Capital Markets Technology
- Cloud Transformation Expertise
- CEO/MD Level Leadership in Asset Management

#### FOUNDERS AND BOARD





#### STRATEGIC PARTNERS









## MANOJ BANDARA









#### LEADERSHIP TEAM

